



# OUR CUSTOMER ACQUISITION SOLUTION

How we did it



#### **Awareness**

Improved SEO rankings for targeted keywords and ran awareness campaigns on social media & YouTube

## **Lead Generation**

Generated new leads through social media advertising and optimising the website for conversions



## **New Enrollments**

This School has gained a huge ROI due to our Digital marketing and sales strategies with new children enrolling every single month. In June 2022 their enrolment numbers had DOUBLED from the year before

## Follow Up

A follow-up process was created for all prospects that left the meeting without enrolling their child

## Sales

Created a structured sales process with multiple touch points and trained key staff members on the process

## **Appointment Booking**

Booked initial appointments for interested prospects at the school

## **OUR RESULTS**

February 1st - June 30th 2022



**BUDGET** 

15,576.47 AED



PLATFORM

Facebook & Instagram



**IMPRESSIONS** 

1,250,810



LEADS

1,298





1,298	196,960	891,470	د.اِ.11.50	د.اِ.14,921.00
On-Facebook leads	People	Total	Per on-Facebook leads	Total Spent

279,106	279,106	359,340	د.اِ.2.35	د.إ.655.47
Reach	People	Total	Per 1,000 people reac	Total Spent



