

Here's How We deliver Success for your Service Based Business

Derieved Success to 200+ Service Based Businesses Globally

































































100,000+ LEADS

\$250 Million in Revenue

SUNC&AST



Case Study: North American International School (NAIS)

Transforming Admissions: How a digital-first strategy secured 180+ new students in Year 1.





Rebuilding the Admissions Pipeline

North American International School (NAIS), a leading British curriculum school in Dubai, faced a critical challenge: years of under-enrollment. Our mission was clear.

Achieve Admissions Targets

Secure **160 new admissions** in the first academic year.

Build Sustainable Growth

Establish a long-term, robust marketing engine.

Modernize Digital Presence

Align digital channels with NAIS's **premium reputation**.





Tailored Solutions Delivered

We provided a comprehensive suite of digital tools and strategic assets.

>>> Engaging Ad Creatives

Meta & Google ads resonating deeply with prospective parents.



>>> Integrated CRM System

Seamless tracking and nurturing automation for every inquiry.

>>> Redesigned Website

A conversion-first, intuitively navigable online presence.



www.naischooldubai.com/

International

Book A School Tour - North American

An American Curriculum School In Your Neighborhood

student centred & offers a broad- based program

Kindergarten to High school. Amenities: Sports Facilities, Hussain Auditorium, Library, Laboratories

taught by qualified & experienced staff. NAIS always be



www.naischooldubai.com/

American & British Curriculum -American school in sharjah

Join North American International School taught by qualified staff. An American Curriculum School In Your Neighborhood taught by qualified & experienced staff.



Sponsored



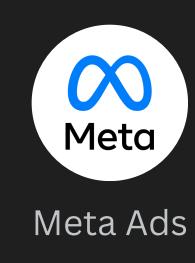
www.naischooldubai.com/

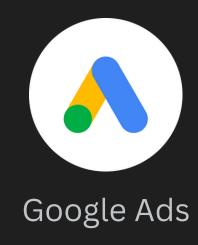
Hurry. Few Seats Left. - American School in Dubai

Join North American International School taught by qualified staff. An American Curriculum School In Your Neighborhood taught by qualified & experienced staff.



Ad set ↑↓	•	Budget ↑↓ •	Last significant edit	Attribution setting	Results ↑↓ •	Reach ↑↓ •	Impressions ↑↓ •	Cost per result ↑↓
NAIS Award	olume Leads			7-day click or		214,864	682,951	د.[20.36 Per Meta lead
NAIS Open House	olume n leads		6 Aug 2024, 14:10 399 days ago	7-day click or	♣ 155 Meta leads		405,638	د.إ34.71 Per Meta lead
NAIS UNI	olume n leads		3 Jun 2024, 10:47 463 days ago	7-day click or			563,933	د.إ28.63 Per Meta lead
NAIS General	olume Leads		28 Oct 2024, 12: 316 days ago	7-day click or	♣ 1,657 Meta leads	759,492	3,774,068	21.07]. Per Meta lead
NAIS General KG1 & KG2	olume Leads		12 Aug 2024, 13:14 393 days ago	7-day click or		262,951	932,819	د.إ34.36 Per Meta lead
Results from 5 ad sets 🐧			_	7-day click or	2,938 Meta leads		6,359,409 Total	25.06[Per Meta lead



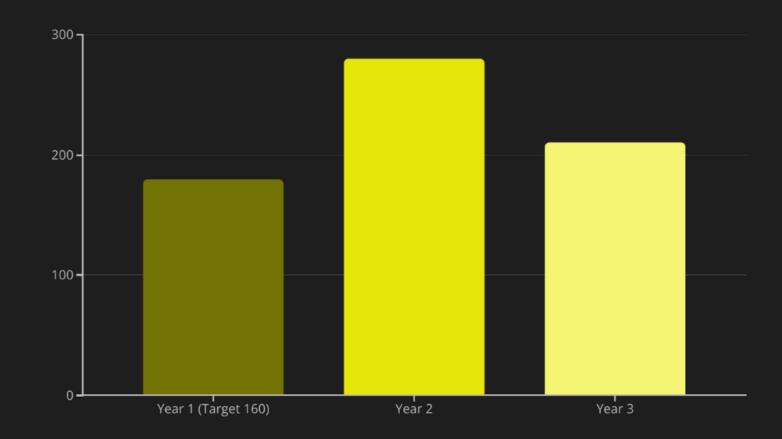


Campaign	Interaction rate	Impr.	Clicks	CTR	Conversions	Cost / conv.	Conv. rate	Avg. CPC	Conv. value	Vie
NAIS Search ads	2.60%	2,441,477	63,559	2.60%	4,470.75	AED26.70	7.03%	AED1.88	11,835.54	47
NAIS School Campaign	2.13%	431,487	9,187	2.13%	1,331.56	AED14.20	14.49%	AED2.06	3,752.70	11
NAIS Display ads	0.19%	1,195,622	2,263	0.19%	41.69	AED48.55	1.84%	AED0.89	153.15	56
Non skippable 20 sec ad	60.39%	121,076	200	0.17%	0.00	AED0.00	0.00%	AED8.34	0.00	11
■Q KG1-KG2	3.19%	24,745	789	3.19%	23.00	AED58.12	2.92%	AED1.69	0.00	1
NAIS Search ads #2	-	0	0	-	0.00	AED0.00	0.00%	-	0.00	
■Q KG1-KG2 #2	-	0	0	-	0.00	AED0.00	0.00%	-	0.00	



Exceptional Admissions Growth

Our strategic efforts translated into significant, measurable admissions success for NAIS.



This established a **scalable, repeatable admissions model** for the school's future.

180

Admissions in Year 1

Exceeding target by 20 students.

11.7M+

Impressions Gained

Extensive campaign visibility.

1.6M+

Total Reach

Broad audience engagement.



Case Study: J'elle Decoration

From zero digital presence to 930+ Google conversions in 90 days





Addressing Key Challenges

Before we stepped in, their biggest gaps were foundational:



No Brand Identity Online

Inconsistent visuals, unoptimized website, minimal recall in market



Zero Marketing Systems

No campaigns, tracking, or retargeting mechanisms in place



Limited Awareness

Quality work, but not discoverable digitally by potential clients



Highly Competitive Market

Renovation and interiors in UAE crowded with big players dominating ad spend

We needed to solve this by combining speed of execution with long-term positioning.



Rebuilding the Lead Pipeline

When J'elle Decoration approached us, they were a *new entrant* in Dubai's competitive interiors market.

Their work quality was strong, but **100% of their business** came through personal contacts — meaning:

- No direct inbound visibility
- No digital credibility
- No system to generate consistent enquiries

"We need digital visibility that turns into real projects — not just traffic or followers."

Our mission: create a predictable, multi-channel acquisition system that delivered results without relying on word-of-mouth.



Timeline & Implementation

Month 1

Foundation Build

- Website revamp, SEO alignment, branding guidelines finalized
- Meta & Google ad accounts structured with conversion tracking setup

Month 3

Refinement & Scale

- Scaling Google campaigns and A/B testing landing pages
- New creative set introduced for retargeting
- Ongoing improvement in cost per lead and lead quality

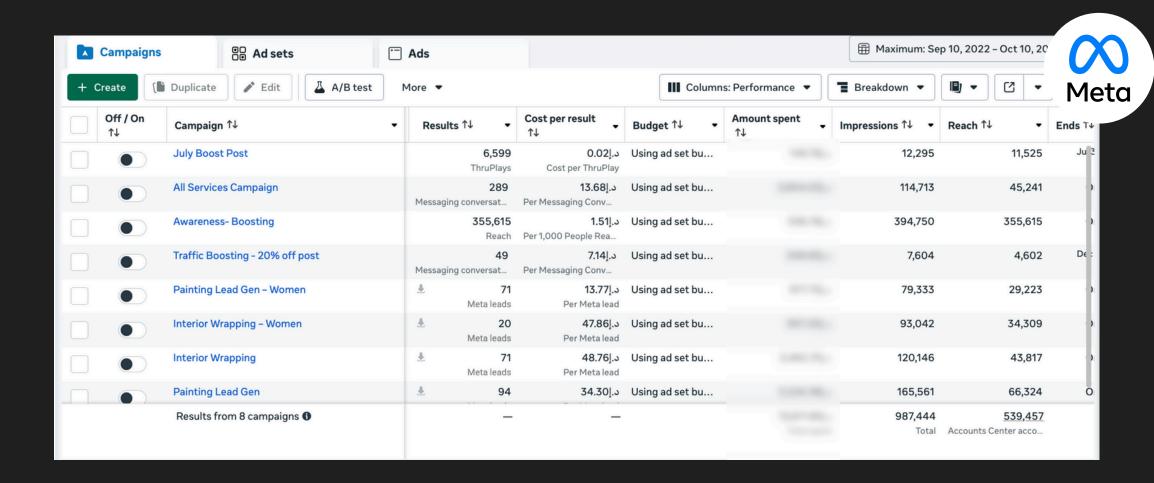
2

Month 2

Campaign Launch

- Awareness + lead generation ads live on both channels
- Initial creatives focused on wrapping and smaller makeovers
- Daily monitoring and bid optimization for high-intent audiences





661

Meta Leads

Awareness and engagement across social

930+

Google Conversions

High-intent leads from search campaigns





Sustainable Growth Delivered

From offline referrals to predictable inbound revenue

J'elle Decoration established itself as a modern interiors brand capable of competing with legacy players through:

→ Strategic Positioning

Focused on niche services with high conversion potential

→ Consistent Execution

Weekly optimization and monthly creative refreshes

→ Creative Proof

Visual storytelling that builds trust and credibility



Case Study: Swift Audit

How a long-standing audit firm in the UAE generated **510+ Google conversions** and **110+ Meta leads** through an authority-led, high-intent growth strategy.





The Context

A Credible Brand Without a Scalable Engine

Swift Audit had been established in the UAE market for several years, recognized for their reliability and industry expertise.

But like many professional service firms, they were **overly reliant on referrals and inbound inquiries** — which made growth unpredictable.

Their leadership team wanted to evolve from word-of-mouth acquisition to a data-driven digital lead engine, capable of generating qualified B2B inquiries consistently across the UAE.

0%

Paid Lead Flow

No active digital system

100%

Referral-Based

Growth was unpredictable



The Challenge

Competing for Trust in a Conservative Market

Auditing and accounting aren't impulse services — clients evaluate multiple firms before making a decision.

Limited Digital Presence

Their brand wasn't visible in searches or on social media

Lack of Authority Positioning

No thought leadership or credibility-building content online

No Paid System for Consistent Lead Flow

Marketing was passive, not proactive

■ We had to design a digital system that wouldn't just attract leads — it needed to command trust and convert attention into action.



Authority Meets Intent

Our strategy centered on two pillars: **Educational positioning** to build credibility and perceived authority, and **high-intent advertising** to capture demand already in-market.

Positioning for Credibility

- Developed social content plan focused on value education, industry trends, and trust signals
- Introduced structured posts on tax updates, compliance checklists, and financial guidance for SMEs
- Established consistent content rhythm aligned with B2B decision-maker expectations

High-Intent Lead Generation

- Launched Google Search campaigns targeting commercial terms like "audit firm Dubai," "tax consultancy UAE," "corporate compliance audit"
- Directed traffic to optimized landing pages designed for credibility first, conversion second
- Ran Meta campaigns for brand visibility and retargeting across
 Dubai and Abu Dhabi

Quality Over Quantity

- Allocated 80% of ad budget to Google, focusing on high-intent users ready to engage
- Used Meta primarily as support layer for awareness and reengagement
- Strategically aligned spend with decision-stage visibility, not vanity metrics



Execution Roadmap

From Strategy to System — A Six-Month Transformation

Month 1

- Audit of brand assets, website, and content tone
- Keyword analysis and ad setup with proper tracking

Months 3-4

- Optimization of bids, ad groups, and keywords to lower CPL
- Introduced authority-led retargeting featuring "5
 Mistakes in Audit Compliance" and "Free
 Consultation" creatives

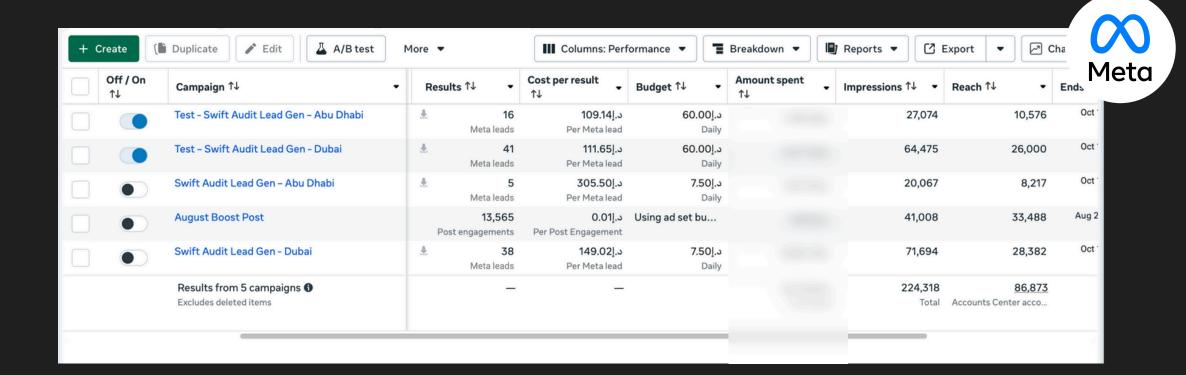
Month 2

- Campaigns launched; A/B tested multiple ad copies and landing page variants
- Content calendar rolled out for LinkedIn and Meta

Months 5-6

- Consolidated learning shifted 90% of paid budget to Google
- Meta continued running engagement and remarketing layers for long-term brand lift
- By the end of the first quarter, Swift Audit had transformed its digital system from static visibility to a predictable B2B lead-generation machine.





Meta Campaign Performance

224K+

Reach

110+

Leads

13.5K+

Post Engagements

Google Ads Performance

89K+

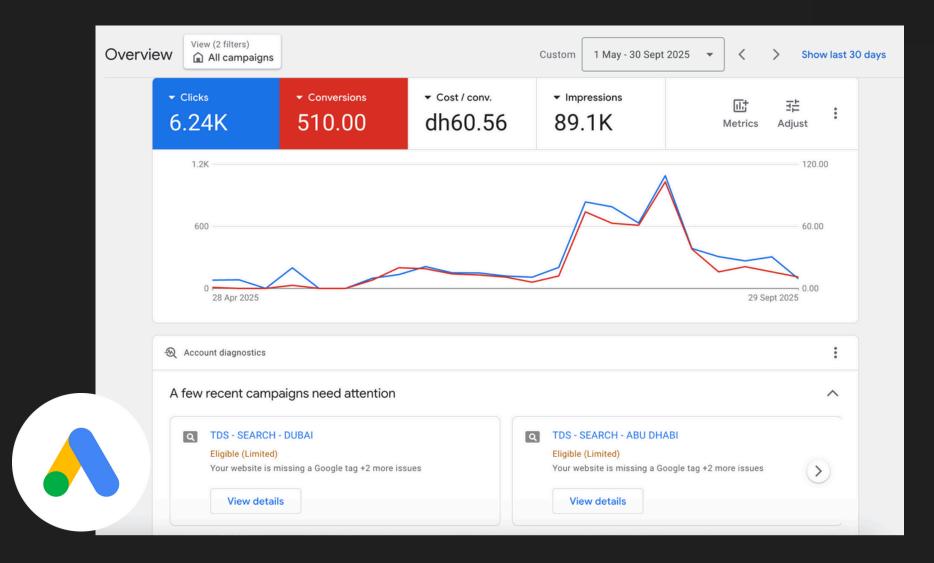
Impressions

6.2K+

Clicks

510+

Conversions

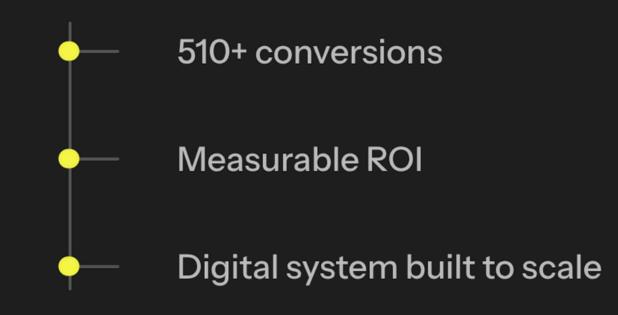




From Reputation to Revenue

Swift Audit successfully evolved from a traditional service provider into a **digitally equipped growth brand**.

Their expertise stayed the same — but now, it's amplified through visibility, automation, and data-backed marketing.





Case Study: Jones Renovations

How a startup renovation firm built a complete digital ecosystem and generated **1,250+ conversions** in year one through performance-first growth strategy.





The Rollout Timeline

Deliberate phasing: **build** → **optimize** → **scale**

Month 1

Foundation phase: branding finalized, website launched, CRM configured, ad frameworks designed, pixel tracking live

Months 3-4

Performance optimization: refined copy, keywords, audience clusters. Added retargeting layer with project visuals and credibility hooks

Month 2

Campaigns launched with high-intent targeting. Early data collection on villa and home renovation leads

Months 6-12

Expansion into commercial projects. Shifted focus from volume to lead quality. Introduced referral and lookalike campaigns

Every marketing layer built to support measurable business outcomes—not just activity.



The System Behind the Scale

A self-sustaining, transparent, performance-driven marketing stack.



Ground-Up Build

Brand identity, website, automation infrastructure created from scratch



Multi-Channel Funnel

Google for intent capture, Meta for awareness and retargeting



Content Evolution

From design concepts to real project showcases with storytelling



Lead Nurturing

CRM-based sequences ensuring no lead falls through cracks

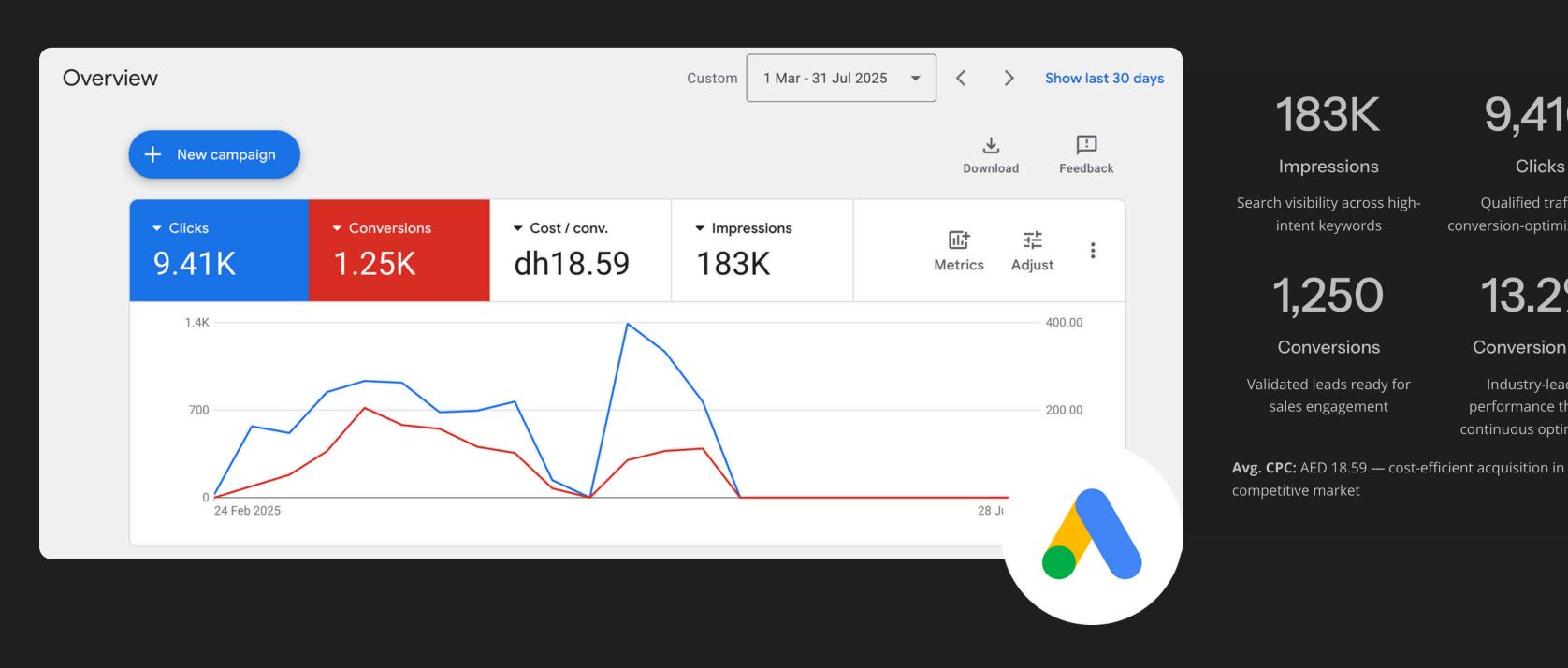


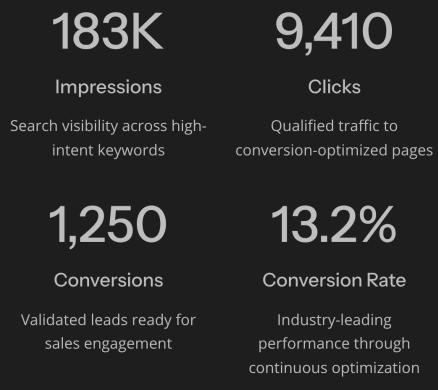
Continuous Optimization

Real-time feedback loop between ads, leads, and actual conversions



Turning Data Into Revenue







From Launch to Lead Engine

The Result



Zero to 1,250+ conversions

Complete visibility transformation in 12 months



13%+ conversion rate

Achieved through structure, testing, continuous optimization



Systems, not guesses

Every click, conversion, and client tracked with intent

"We didn't just get leads. We got a complete business system that generates predictable revenue every single month."

Today: Jones Renovations operates as a performance-driven brand with full marketing transparency, scalable infrastructure, and measurable ROI on every dollar spent.





The Core Challenge

Data, Time, and Balance

No Historical Data

Zero consolidated ad data to guide category prioritization or predict performance patterns

Compressed Timeline

Limited time for learning phases before the promotion launched — no room for traditional testing cycles

Dual Objectives

Required precise budget distribution between performance (sales) and awareness (store visits) with no proven benchmarks

Our team had to **build, test, and scale in real time** — optimizing for speed, spend efficiency, and conversion accuracy without the luxury of historical insights.



Execution Timeline

Week 1 — Setup & Launch

- Campaign build, creative approvals, and launch within 5 days
- Initial data collection with limited spend to reduce early waste
- Foundation set for rapid optimization

Weeks 4-6 — Scale & Sustain

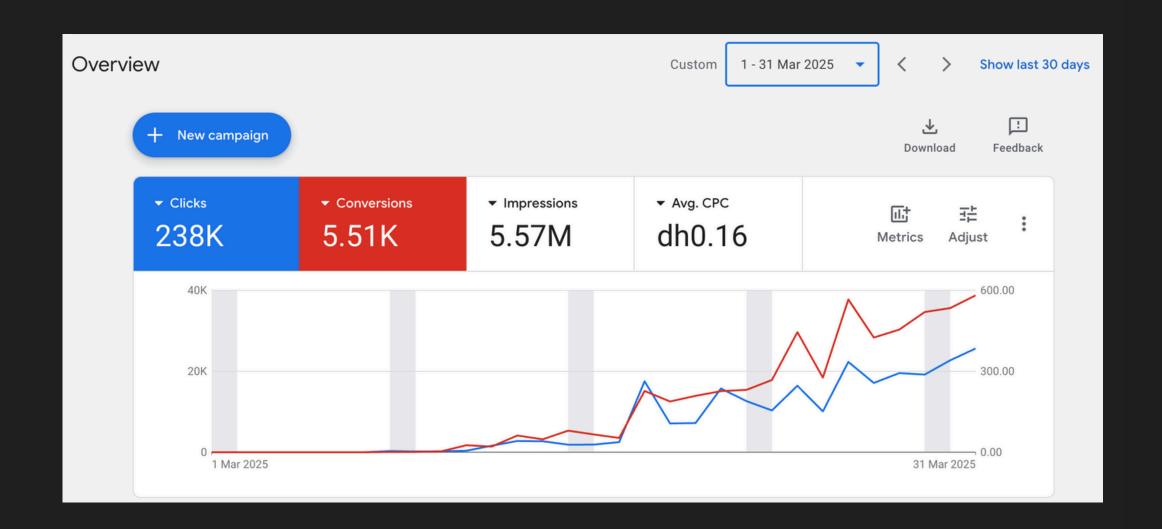
- Increased spend by 40% on top-performing campaigns
- Deployed dynamic remarketing to capture abandoned cart users
- Achieved measurable in-store lift through localreach Meta campaigns

Weeks 2-3 — Optimization Phase

- Category-level performance review and budget reallocation
- Introduced new creative sets for high-performing SKUs
- Early signals showed stronger ROAS in high-ticket items



Efficiency, Scale, and ROI



Google Ads Performance



The campaign achieved **5.5K+ conversions** and a blended AED 0.16 CPC, surpassing expected ROAS while delivering tangible in-store traffic growth.



From Launch Sprint to Data-Led Sales Engine

What started as a last-minute campaign evolved into a data-driven marketing framework — one that now guides how Suncoast plans, tracks, and optimizes all future retail promotions.

Speed met precision — and the result was profit.



Case Study: De Montfort University Dubai

"Scaling a new university from zero presence to 1,500+ monthly leads."





Our Strategic Approach: Digital Dominance

We assumed full ownership of all digital paid campaigns across key platforms:

Meta (FB/IG)

Targeted social engagement for broad reach.

Google

Intent-based search advertising for qualified leads.

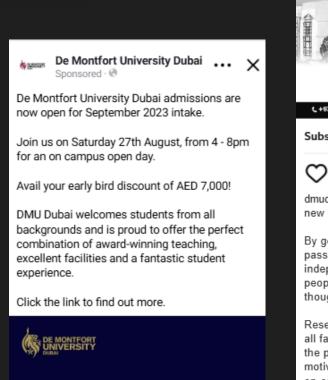
X (Twitter)

Real-time trend leverage and public engagement.

LinkedIn

Professional network reach for specific audiences.

- Diversified strategy: 30-50 campaigns monthly, aligned with specific goals.
- Dual focus: High lead volume & critical brand visibility in the region.
- Monthly planning: Clear budget distribution tied to performance KPIs.



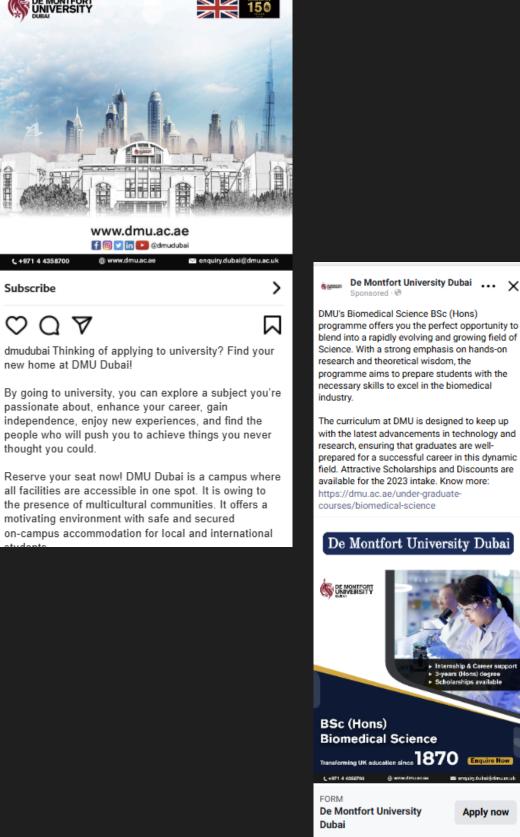
Sunday 27 Aug, 4-8pm
APPLY NOW FOR SEPTEMBER - 2023 INTAKE

AVAIL EARLY BIRD DISCOUNT OF AED 7,000

Learn more

Avail your early bird

Discount of 7,000 AED





Solutions Delivered: Tangible Achievements





	Off/On	Campaign	n Results ▼	Cost per result ▼	Impressions •	Clicks (all) ▼	CTR (all)
~		Postgraduate DMU Lead Gen_TDS	3,150 On-Facebook leads	د.لـ46.74 Per on-Facebook leads	4,445,291	45,124	1.02%
		Undergraduate_Course Specific_LeadGen_T	2,367 On-Facebook leads	د.إ41.00 Per on-Facebook leads	2,980,037	32,010	1.07%
		Followers Facebook TDS	139,776 Follows or likes	د.(0.14 Per follow or like	15,066,661	295,879	1.96%
		Foundation_International Year Zero_LeadGe	313 On-Facebook leads	د.(43.12 Per on-Facebook leads	288,055	3,819	1.33%
		Website Traffic - FB & IG	21,558 [2] Landing page views	0.59] د [2] Per landing page vi	3,898,503	34,443	0.88%
		Instagram Followers	— Website view content	Per view content	8,884,262	25,781	0.29%
		Postgraduate lookalike	219 On-Facebook leads	د.(39.57 Per on-Facebook leads	279,542	2,702	0.97%
		Undergraduate Lookalike	348 On-Facebook leads	د.(24.90 Per on-Facebook leads	389,185	3,640	0.94%
		Postgraduate General-PG Specifc Targeting	211 On-Facebook leads	د.(39.58 Per on-Facebook leads	305,207	2,885	0.95%
		Facebook- Engagement/brand awareness	1,108,035	د.(0.004	4,506,158	95,825	2.13%
		Results from 209 campaigns 6 Excludes deleted items	— Multiple conversions	 Multiple conversions	108,460,395 Total	832,330 Total	0.77% Per Impressions





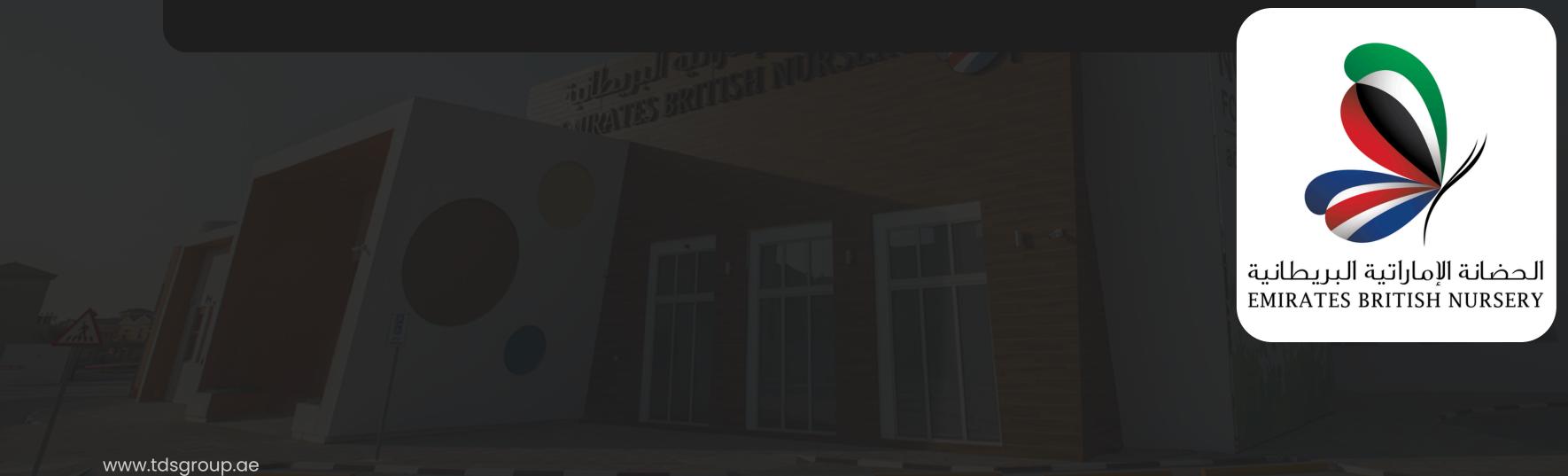
Google Ads

Camp	aign	s	View (2 filters) All campaigns		All time	Jun 9, 2	2021 – Dec 2	23, 2024	- <	> Show la	st 30 days
+	7		Add filter		Q Search	= Segment	Columns	Reports	ᅶ Download	Expand Mor	e ^
	•	Camp	aign	Interaction rate	Impr.	Clicks	CTR	Conversion	Cost		Avg. CPC
	0	∎Q	General University Keywords_Search_UAE_LG	6.77%	1,179,563	79,833	6.77%	7,976.77	7 AED28.16	9.99%	AED2.81
	D		DMU Brand Keywords_Search_UAE_LG	5.72%	226,720	12,969	5.72%	1,541.68	3 AED23.25	5 11.89%	AED2.76
	D	IQ	General University Keywords_Search_Internationa I_LG	6.59%	1,198,017	78,995	6.59%	14,803.73	3 AED2.36	5 18.74%	AED0.44
	D	Q	TDS_PG_Human Resource _ Search _UAE_LG	1.07%	658,430	7,025	1.07%	287.07	7 AED120.72	2 4.09%	AED4.93
	D	 □Q	TDS_PG_Energy & Sustainable Development_Search_UAE_LG	7.05%	247,839	17,469	7.05%	2,887.19	AED11.62	2 16.53%	AED1.92
	0		TDS_PG_Data Analytics_Search_UAE_LG	1.61%	474,572	7,663	1.61%	381.34	4 AED86.29	9 4.98%	AED4.29
	0	IQ	TDS_PG_Fashion Management with Marketing_Search_UAE_LG	1.66%	524,175	8,710	1.66%	371.37	7 AED85.34	4.26%	AED3.64
	0	Q	TDS_PG_Artificial Intelligence_Search_UAE_LG	1.70%	399,497	6,795	1.70%	367.17	7 AED82.53	5.40%	AED4.46
	D		TDS_PG_Project Management_Search_UAE_LG	1.22%	422,902	5,166	1.22%			expert consult	tation X



Case Study: Emirates British Nursery

Scaling admissions across 4 locations with unified digital strategy.





Holistic Solutions Delivered

We provided comprehensive, integrated solutions designed for maximum impact and seamless operations.

- End-to-end Marketing Ownership: Across paid media, SEO, content, CRM, and social.
- **Fresh Media Assets:** New video & photography for compelling campaigns and social media presence.
- Optimized Lead Flow: Through automations and standardized processes across all 4 branches.
- Dedicated Landing Pages:
 Integrated with location-specific CRM pipelines for precise tracking.









Tangible Results & Impact

Our targeted efforts translated into significant gains and accelerated growth for Emirates British Nursery.

3/4

Weeks Branches Campaigns

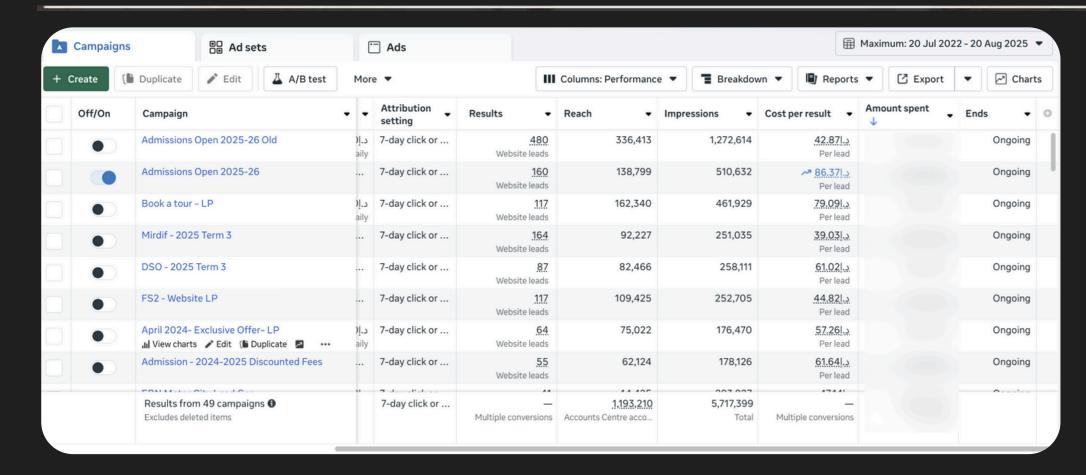
Achieved target CPL. Reached near full capacity in 8 months.

Delivered consistent lead flow via Meta & Google.

Beyond the numbers, we introduced tailored strategies for the 4th branch (unique demographic), ensuring equitable growth across all locations.

Our strategic execution provided a predictable and consistent lead pipeline, fostering sustained success and full enrollment for Emirates British Nursery.

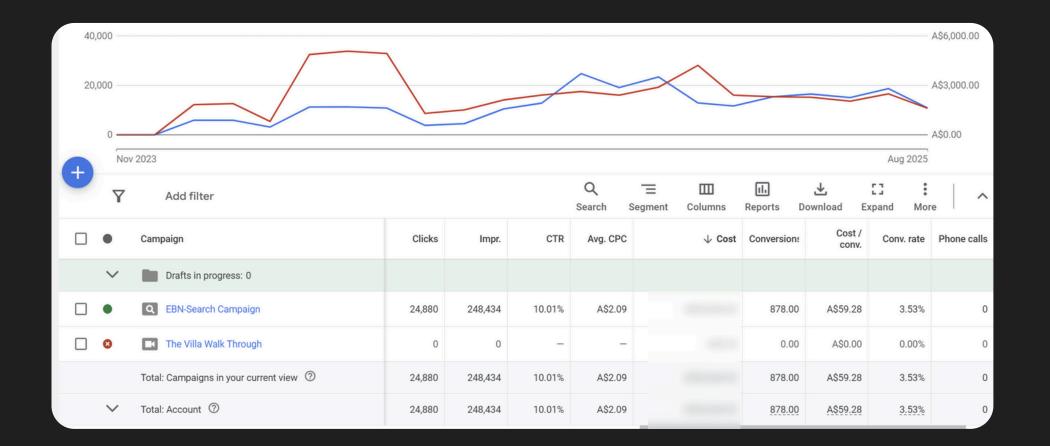






Meta Ads







Testimonials

EOB

FEEDBAGK

www.tdsgroup.ae



"TDS Group are supportive and professional. Marcus and his team are prompt and responsive, the work has been exemplary!"

FORAM

Owner & Principal Tappy Toes Nursery





"We have had the pleasure of working with TDS Group across a variety of initiatives, including team training sessions, digital campaigns, and admissions-focused lead generation and management. I have been consistently impressed with their professionalism, commitment, and competitive pricing. What sets TDS apart is the way they operate as true partners, becoming an extension of your team and working seamlessly alongside you to achieve results. I would not hesitate to recommend them to anyone seeking reliable and impactful marketing support."

VICTORIA THEWLIS

Head of Marketing, Admissions & Communication, Al Salam Community School



"Post our first meeting and briefing exchange, the sincere approach for our business and team was exactly what I was looking for. TDS Group earned our confidence with their work from the first session. The end result is exactly as I wanted, and we plan to continue the collaboration in the future."



MENON

Owner & Principal
Marketing Manager,
De Montfort University Dubai



"AUS and TDS Group collaborated to revamp our website and initiate a social media and online strategy to attract a wider market than before. I found the team to be very responsive and professional and the response to the online marketing strategy has been overwhelmingly positive. We actually found it difficult to cater to the amount of 'Super-Hot' leads that wanted to visit the school or enroll their students immediately."

LEONARD MURPHY

Principal, Arab Unity School



Every brand starts with one decision — to take growth seriously. Let's begin.

